Potential Analysis - Workforce Management



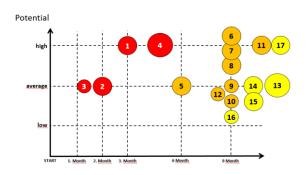
Workforce Management is our core competence!

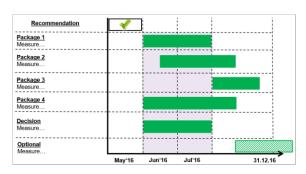
We can assist you in making the organization of your working time as cutting edge as possible, while ensuring highly efficient, competitive workflows. Whether innovative working time models, demand-optimized Workforce Management, ergonomic duty scheduling or efficient time and attendance management, our consultants know their business very well. We partner with our customers to create a solid foundation for value creation in international and volatile markets.

The WINCON Potential Analysis enables you to determine potential quantitative and qualitative benefits. To what extent depends on the demands and complexity of your business. Our analysis follows a defined process model. Our experts analyze existing personnel processes and create a detailed evaluation of the identified optimization potential, which is then presented to management. The demonstration of the benefits and opportunities for improvement is an important aspect in the process.

Scope of a Potential Analysis

- What are the possible objectives for an optimization of Working Time Management and Workforce Management?
- In which division of a company is a follow-up project promising?
- What is the real benefit of a Potential Analysis and how can it be measured?
- What are the possible outcomes of a Potential Analysis?
- How does a typical scenario of a Potential Analysis look like?
- What recommendations can be given?





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Workforce Management & Industrial Engineering

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Procedure of a Potential Analysis

Preparations Execution Verification for the analysis for the analysis for the analysis **Documentation** & Final Report Preliminary meeting Examination data Presentation of the Coordination of the and documents first results Verification of the result types Workshops Questionnaire Evaluation and analysis results Preparation data assessment Optimization and → Results (DRAFT) and documents by revision → Results (FINAL) the customer

The WINCON potential analysis extends to the areas of workforce forecasting, workingtime model design, workforce deployment and management, as well as time and attendance management. The process answers for example the following questions:

- How high are my personnel requirements for a given period? How do my personnel requirements change when orders are postponed?
- How flexible can I be in deploying my personnel? To what degree should I hire temporary workers? How can I implement "on-call work" both simply and costeffectively?
- How should I implement personnel scheduling? What costs are involved? Who is currently working where? Who can I schedule for another urgent job at short notice? Who has the right qualifications? Is my scheduling fair?
- How are work times automatically recorded, evaluated and processed? How can personnel processes be accelerated?

Workforce Management makes working environments fit for the future ...

Most companies hold hidden productivity reserves. Would you like to know what potentials are waiting to be tapped at your company in connection with staff deployment and Workforce Management at your company?

Contact us, we would be pleased to help you.

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